

Message Text

CONFIDENTIAL

PAGE 01 ANTANA 01230 051537Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-07 COME-00 CIAE-00 PM-04 H-01
INR-07 L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02
SS-15 USIA-06 TRSE-00 ERDA-05 XMB-02 MC-02 /072 W
-----057961 051552Z /44
P R 051400Z JUL 77
FM AMEMBASSY ANTANANARIVO
TO SECSTATE WASHDC PRIORITY 9414
INFO DIA WASHDC

C O N F I D E N T I A L ANTANANARIVO 1230

E.O. 11652: GDS
TAGS: BEXP MA US
SUBJECT: MADAGASCAR TO REOPEN LOCKHEED HERCULES NEGOTIATIONS

REFS: (A) STATE 149989, (B) STATE 142053, (C) ANT 1096

1. DEFENSE MINISTRY SEC-GEN LCOL RASOLOMALALA INFORMED DATT
JULY 1ST THAT GDRM WISHES TO REOPEN NEGOTIATIONS WITH LOCKHEED
FOR PURCHASE OF TWO L-100-20 HERCULES AIRCRAFT. IN RESPONSE
DIRECT QUESTION, HE CONFIRMED THAT DECISION HAD BEEN PERSONALLY
MADE BY DRM PRESIDENT RATSIRAKA TO PROCEED WITH PURCHASE.

2. LCOL RASOLOMALALA HAS SUBSEQUENTLY PROVIDED COPY OF
COMMERCIAL TELEGRAM SENT LOCKHEED IN FRENCH JULY 5TH, IN
WHICH THREE TOPICS ARE ADDRESSED.

A. FIRST, LOCKHEED IS REQUESTED TO SEND IMMEDIATELY PRICES
OF ALL ITEMS DETAILED IN ARTICLE ONE OF THE PREVIOUS CONTRACT.
THIS INCLUDES THE TWO AIRCRAFT, MODIFICATIONS, FIREFIGHTING
EQUIPMENT, SPARE PARTS PACKAGE, AND TRAINING. RASOLOMALALA IS
PARTICULARLY CONCERNED ABOUT AN APPARENT DISCREPANCY IN THE
QUOTED PRICE OF THE PASSENGER MODIFICATIONS AND THE ABSENCE
OF A QUOTATION FOR THE SPARE PARTS PACKAGE.

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 ANTANA 01230 051537Z

B. SECOND, LOCKHEED IS REQUESTED TO FINANCE TRAVEL OF A
FIVE-MAN GDRM DELEGATION PARIS/USA/PARIS. THIS WOULD INCLUDE
PAYMENT BY LOCKHEED OF TRANS-ATLANTIC PLANE FARE TRANSPORTATION
EXPENSES WITHIN THE UNITED STATES, TO INCLUDE VISITS TO FMC CORP.
AND VENTURA, AND ALL OTHER EXPENSES FOR THE GROUP WHILE IN USA.
MEMBERS OF THIS DELEGATION WOULD BE LCOL RAKOTOBÉ, COMMANDER OF
THE AERONAVAL FORCES, MAJOR RASOAMIARAMANANA, DESIGNATED PLANT

REP, AND ONE REPRESENTATIVE EACH FROM THE CENTRAL BANK, THE TRANSPORTATION MINISTRY, AND THE FINANCE MINISTRY.

C. THIRD, LOCKHEED IS REQUESTED TO ARRANGE A DEMONSTRATION VISIT OF AN L-100-20 HERCULES IN MADAGASCAR DURING THE LATTER HALF OF AUGUST, PRIOR TO THE SIGNING OF THE CONTRACT, THE CURRENT TERMS OF WHICH ARE VALID TO MIDNIGHT SEPTEMBER 1ST.

3. AT FOURTH OF JULY RECEPTION LCOL RAKOTOBÉ, COMMANDER OF THE AERONAVAL FORCES, OBSERVED THAT HE CONSIDERS USG'S ISSUANCE OF EXPORT LICENSE AS A SIGNIFICANT CONCILIATORY GESTURE AND THAT HE BELIEVES IT IS NOW THE GDRM'S RESPONSIBILITY TO DEMONSTRATE ITS GOOD WILL WITH A RESPONSIVE ACTION. IT IS NOT KNOWN HOW REPRESENTATIVE RAKOTOBÉ'S SENTIMENTS ARE OF THOSE OF OTHER GOVERNMENT OFFICIALS. HE DID VOLUNTEER, HOWEVER, THAT THERE ARE MANY OPPONENTS OF THE HERCULES PURCHASE.

4. SINCE EXPORT LICENSE HAS BEEN ISSUED, EMBASSY PROPOSES TO PROVIDE, WHEN REQUESTED, WHATEVER FACILITATIVE ASSISTANCE POSSIBLE. SHOULD THIS BE ACCEPTABLE, DEPARTMENT MAY WISH TO ASSIST LOCKHEED BY PROVIDING SUBSTANCE PARAS 1 AND 2 THIS TELEGRAM IN ORDER TO CLARIFY FRENCH TEXT TELEXED BY GDRM.BARRETT

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 05-Jul-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ANTANA01230
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770238-0242
Format: TEL
From: ANTANANARIVO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770793/aaaaddeu.tel
Line Count: 84
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 22315171-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: 77 STATE 149989, 77 STATE 142053
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 08-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1972038
Secure: OPEN
Status: NATIVE
Subject: MADAGASCAR TO REOPEN LOCKHEED HERCULES NEGOTIATIONS
TAGS: BEXP, MA, US
To: STATE
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/22315171-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009